U.S. International Development Finance Corporation

Investing in Development
## OPIC Portfolio in Mongolia

<table>
<thead>
<tr>
<th>Project Name</th>
<th>U.S. Sponsor</th>
<th>OPIC Loan Amount</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Goyol Cashmere</strong></td>
<td>Vivek Ranjan</td>
<td>$3.25 million</td>
<td>Expansion of a woman founded and managed finished cashmere clothing business</td>
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<tr>
<td><strong>Schulze Global Mongolia Debt Facility</strong></td>
<td>Schulze Global Investments</td>
<td>$9.99 million</td>
<td>SME debt facility with loans ranging from $500,000 - $3 million</td>
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<tr>
<td><strong>Xac Bank</strong></td>
<td>Cargill Financial Services</td>
<td>$49 million</td>
<td>Women Entrepreneurs Opportunity Facility (WEOF) - Debt facility for Women-owned SMEs in Mongolia</td>
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<tr>
<td><strong>International School of Ulaanbaatar</strong></td>
<td>Six U.S. persons serving as the voting board members</td>
<td>$20 million</td>
<td>Expansion of an internationally accredited, non-profit, K-12 school</td>
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<tr>
<td><strong>WBC Golomt Bank</strong></td>
<td>Financial Services Volunteer Corps</td>
<td>$14.6 million</td>
<td>Expansion of the bank’s SME lending portfolio focusing on agribusiness</td>
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<tr>
<td><strong>KFC/Pizza Hut</strong></td>
<td>Tavan Bogd Foods</td>
<td>$7.25 million</td>
<td>Established a KFC and Pizza Hut business in Mongolia under Yum! Asia Master Franchise.</td>
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<tr>
<td><strong>Gobi Finance NBFI</strong></td>
<td>Ralph Parks</td>
<td>$2 million</td>
<td>Expansion of a Micro and SME Portfolio</td>
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<td><strong>Current OPIC Portfolio</strong></td>
<td></td>
<td>$106.1 million</td>
<td></td>
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</table>
Signed in October 2018, the BULD Act consolidated the Overseas Private Investment Corporation (OPIC) and USAID’s Development Credit Authority into a modernized development finance institution with:

- A Higher Investment Cap
- New Tools
- Greater Focus on Lower Income Countries
- Increased Interagency Coordination
Who We Are

As the U.S. Government’s development finance institution, DFC provides private companies with financing and risk mitigation tools for projects in emerging markets and developing countries.
What We Offer

Debt Financing
Limited-recourse, long-term loans and guarantees of up to $500 million with tenors as long as 20 years for private-sector, commercial projects

Political Risk Insurance
Protection up to $500 million against risks including currency inconvertibility, governmental interference, and political violence

Investment Funds
Debt and equity investments in emerging market private equity funds

Feasibility Studies
Targeted technical assistance for potential DFC-supported projects

Technical Assistance
Evaluation of viability, sustainability, or impact of potential DFC-supported projects
Where We Work

- Multiple Regions: $1.4 Billion
- Middle East: $2.7 Billion
- Latin America: $6.3 Billion
- Eurasia: $3.2 Billion
- Africa: $11.6 Billion
- Indo-Pacific: $4.3 Billion
Project Eligibility

Will my project meaningfully involve the private sector?

Will my project uphold high social & environmental standards?

Will my project negatively impact US jobs?

Is DFC open in my country of interest?

Does my project fall within a prohibited sector?
Project Life Cycle

**Sourcing**
Through discussions with a DFC officer

**Prescreening**
Of project eligibility, alignment with DFC’s priorities, and demand of DFC resources compared to other eligible projects

**Application**
Completed on www.dfc.gov

**Due Diligence**
Of client’s credit, expected impact, legal compliance, and character risk

**Approval**
Review by committees and management

**Project Close**
After negotiations of agreements and all conditions precedents can be met

**Monitoring**
Of financial health and policy compliance
Our Impact

10 Million Microfinance Borrowers

3.5 Gigawatts of Power

200,000 Home Mortgages

7 Million Patient Visits Per Year

150 Billion Liters of Water Annually
DFC’s 2X Women’s Initiative has mobilized more than $1 billion in capital to businesses and funds owned by, led by, or supporting women.
Connecting Africa to the World

Through its Connect Africa initiative, DFC is investing $1 billion in Africa’s ICT, value chains, & critical infrastructure.
Advancing a Free & Open Indo-Pacific

DFC’s investments in the Indo-Pacific’s digital economy, infrastructure, & energy are advancing a robust alternative to unsustainable state-led investment models.
Contacts & Resources

Contact

Economic & Commercial Section
Email: Ulaanbaatar-Commercial@state.gov

U.S. Embassy in Mongolia
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Mongolia

Resources

For more information, visit www.dfc.gov.